



Fig. 1. Schematic overview of conceptual model. Bold lines highlight 6 focal hypothesized relationships between constructs; other (lighter) lines indicate relationships included for control.

Hunter, Gary K., Michele D. Bunn, and William D. Perreault, Jr. (2006), "Interrelations among Key Aspects of the Organizational Procurement Process," *International Journal of Research in Marketing*, 23, 2 (June), pp. 155-170.